



BAJAJ MOBILITY AG

H1 / 2026 REPORT

27/08/2026



KEY SUCCESS FACTORS H1

- CONTINUOUS REVENUE REBOUND**
- MOTORCYCLE BUSINESS AS CLEAR PERFORMANCE DRIVER**
- POSITIVE EBIT IN Q2/26 REFLECTS OPERATIONAL RECOVERY**
- SUSTAINABLE INVENTORY LEVELS ACHIEVED**
- MASSIVE AND SUSTAINABLE FIXED COSTS REDUCTION**
- PROFESSIONAL EXECUTIVE BOARD KTM AG**
- CLEAR MOTOGP COMMITMENT**

FROM STABILIZATION TO OPERATIONAL TURNAROUND



DELIVER

- Strong revenue growth
- Return to positive EBIT
- Significant EBITDA margin expansion



SIMPLIFY

- Product portfolio
- Reduced entities
- Sustainable & lean overhead structure



STABILIZE

- Inventory levels
- Supply chain resilience measures in place

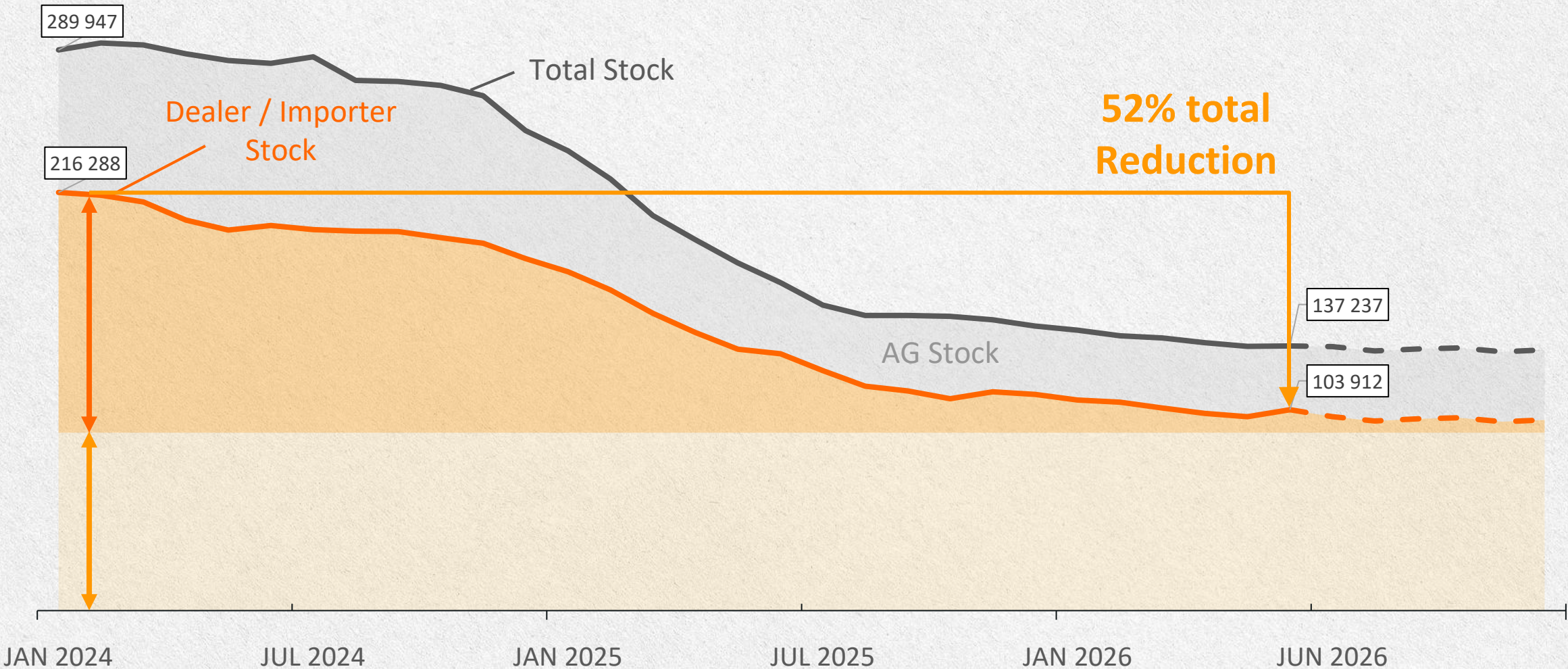


GROW

- New products launched
- Strengthened management team
- MotoGP extended

INVENTORY STOCK REDUCTION (UNITS)

STABILIZATION OF KTM THROUGH FUNDAMENTAL IMPROVEMENT OF ONE OF THE MAIN TRIGGERS FOR INSOLVENCY



THE NEW GENERATION OF MOTORCYCLES

CLASS-LEADING
POWER-TO-WEIGHT
RATIO

PREMIUM COMPETITION-
FOCUSED ERGONOMICS

WP XACT
SUSPENSIONS

BREMBO HYDRAULIC
CLUTCH AND BRAKES

250 CC DOHC 4 - STROKE
ENGINE



1390 SUPER DUKE
RR TRACK

790 DUKE

1390 SUPER
DUKE GT

**HUSQVARNA
FC 250**

KTM 450 RALLY
REPLICA

GASGAS MC 85

KTM

Husqvarna
MOTORCYCLES

GASGAS

THE NEW GENERATION OF MOTORCYCLES

TITANIUM
AKRAPOVIČ
EXHAUST SYSTEM

CARBON-FIBER
NAVIGATION TOWER

EASY ADJUSTABLE
WP PRO
SUSPENSION

450 CC FUEL-INJECTED
SOHC ENGINE

THREE-FUEL-TANK
CONSTRUCTION



790 DUKE

1390 SUPER
DUKE GT

HUSQVARNA
FC 250

**KTM 450 RALLY
REPLICA**

GASGAS MC 85

1390 SUPER
DUKE RR

KTM

Husqvarna
MOTORCYCLES

GASGAS

THE NEW GENERATION OF MOTORCYCLES

LIGHTWEIGHT STEEL
FRAME

RACE-INSPIRED
BODYWORK AND
ERGONOMICS

FORMULA
HYDRAULIC DISC
BRAKES

6-SPEED
GERABOX

85 CC LIQUID-COOLED 2-
STROKE ENGINE



1390 SUPER
DUKE GT

HUSQVARNA
FC 250

KTM 450 RALLY
REPLICA

GASGAS MC 85

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KTM

Husqvarna
MOTORCYCLES

GASGAS

THE NEW GENERATION OF MOTORCYCLES

AKRAPOVIČ
PERFORMANCE
EXHAUST

RACE-FOCUSED
ERGONOMICS

TFT DASHBOARD WITH
CONNECTIVITY
FEATURE

1350 CC LC8 V-TWIN
ENGINE

QUICKSHIFTER



HUSQVARNA
FC 250

KTM 450 RALLY
REPLICA

GASGAS MC 85

**1390 SUPER
DUKE RR**

1390 SUPER
DUKE RR TRACK

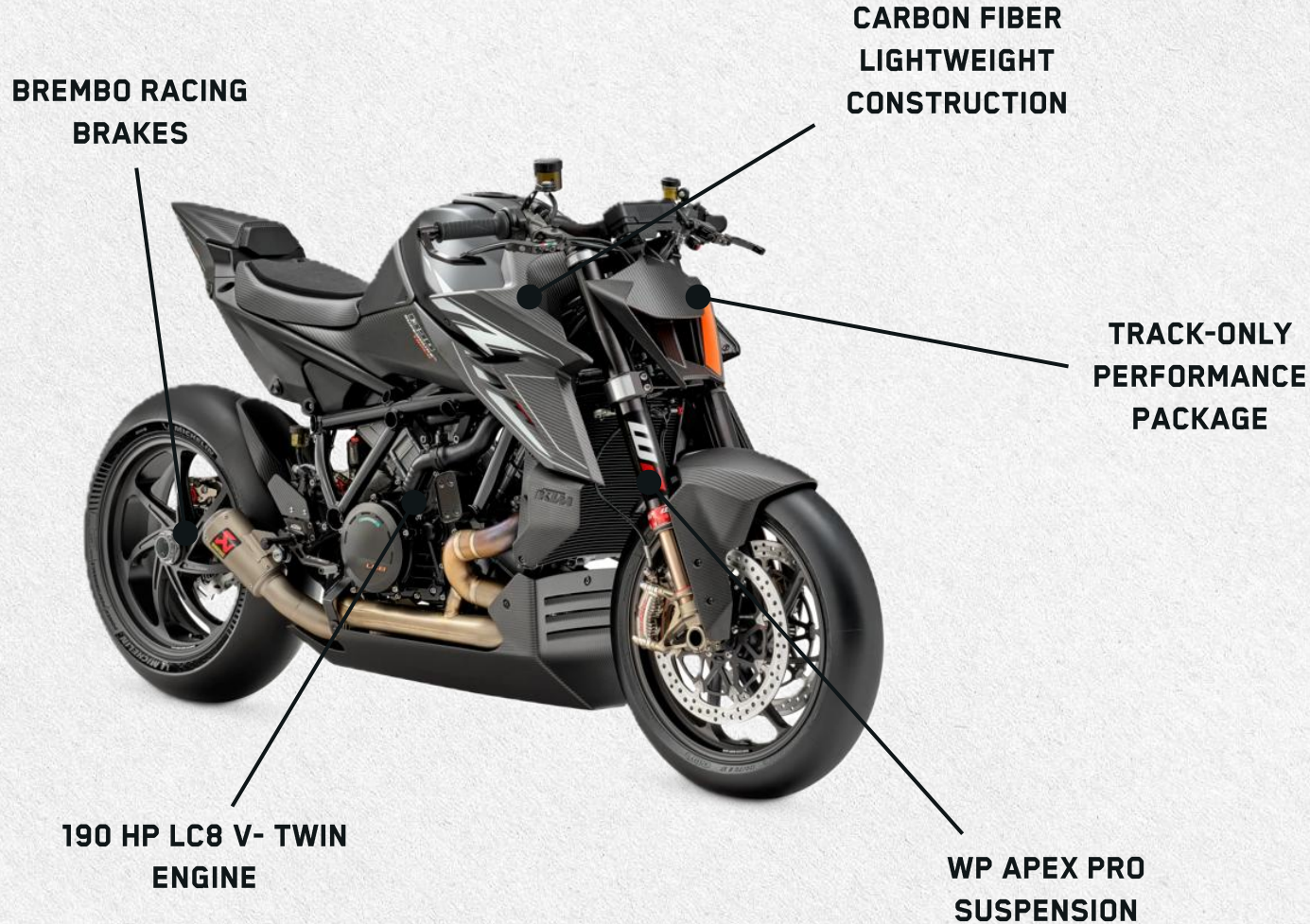
790 DUKE

KTM

Husqvarna
MOTORCYCLES

GASGAS

THE NEW GENERATION OF MOTORCYCLES



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1390 SUPER
DUKE GT

KTM

Husqvarna
MOTORCYCLES

GASGAS

THE NEW GENERATION OF MOTORCYCLES

LIGHTWEIGHT
"SCALPEL"
HANDLING

TFT DASHBOARD &
CONNECTIVITY

ADVANCED RIDER
ELECTRONICS

799 CC PARALLEL-
TWIN ENGINE

WP APEX SUSPENSION



GASGAS MC 85

1390 SUPER
DUKE RR

1390 SUPER
DUKE RR TRACK

790 DUKE

1390 SUPER
DUKE GT

HUSQVARNA
FC 250

KTM

Husqvarna
MOTORCYCLES

GASGAS

OUTLOOK

REDESIGNED GT
PLATFORM

8.8" TFT TOUCHSCREEN
DASHBOARD

RADAR-ASSISTED
ADAPTIVE CRUISE
CONTROL AND
SAFETY SYSTEMS

190 HP / 145 NM
NEW 1,350 CC LC8
ENGINE

WP APEX SEMI-ACTIVE
SUSPENSION

1390 SUPER
DUKE RR

1390 SUPER
DUKE RR TRACK

790 DUKE

**1390 SUPER
DUKE GT**

HUSQVARNA
FC 250

KTM 450 RALLY
REPLICA

KTM

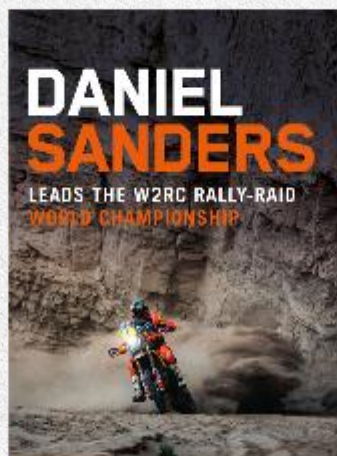
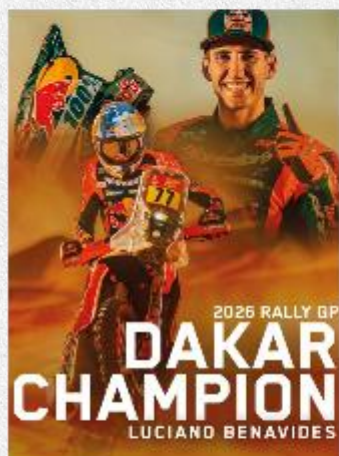
Husqvarna
MOTORCYCLES

G
GASGAS

MIDSEASON SUMMARY

MOTORSPORT HY1 2026

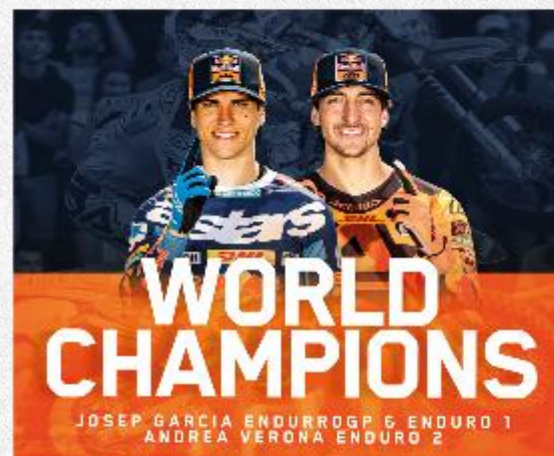
DAKAR & W2RC



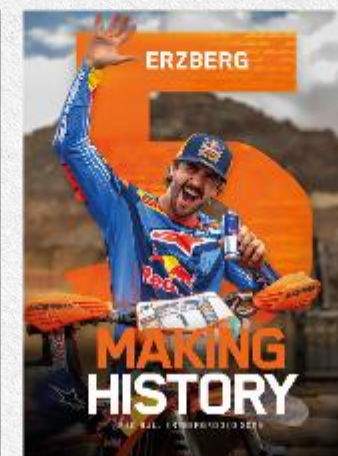
SUPERENDURO



ENDUROGP



HARD ENDURO



MOTOCROSS



MOTOGP



CORPORATE DEVELOPMENT

STRENGTHENING THE EXECUTIVE BOARD OF KTM AG



STEPHAN REIFF

**CHIEF COMMERCIAL OFFICER
(CCO)**

SINCE 1 APRIL 2026

- **GLOBAL SALES**
- **MARKETING**
- **CUSTOMER EXPERIENCE**

**FOCUSED ON PROFITABLE
GROWTH AND DEALER
NETWORK DEVELOPMENT**



CHRISTOF LISCHKA

**CHIEF TECHNOLOGICAL &
PROJECT OFFICER
(CTPO)**

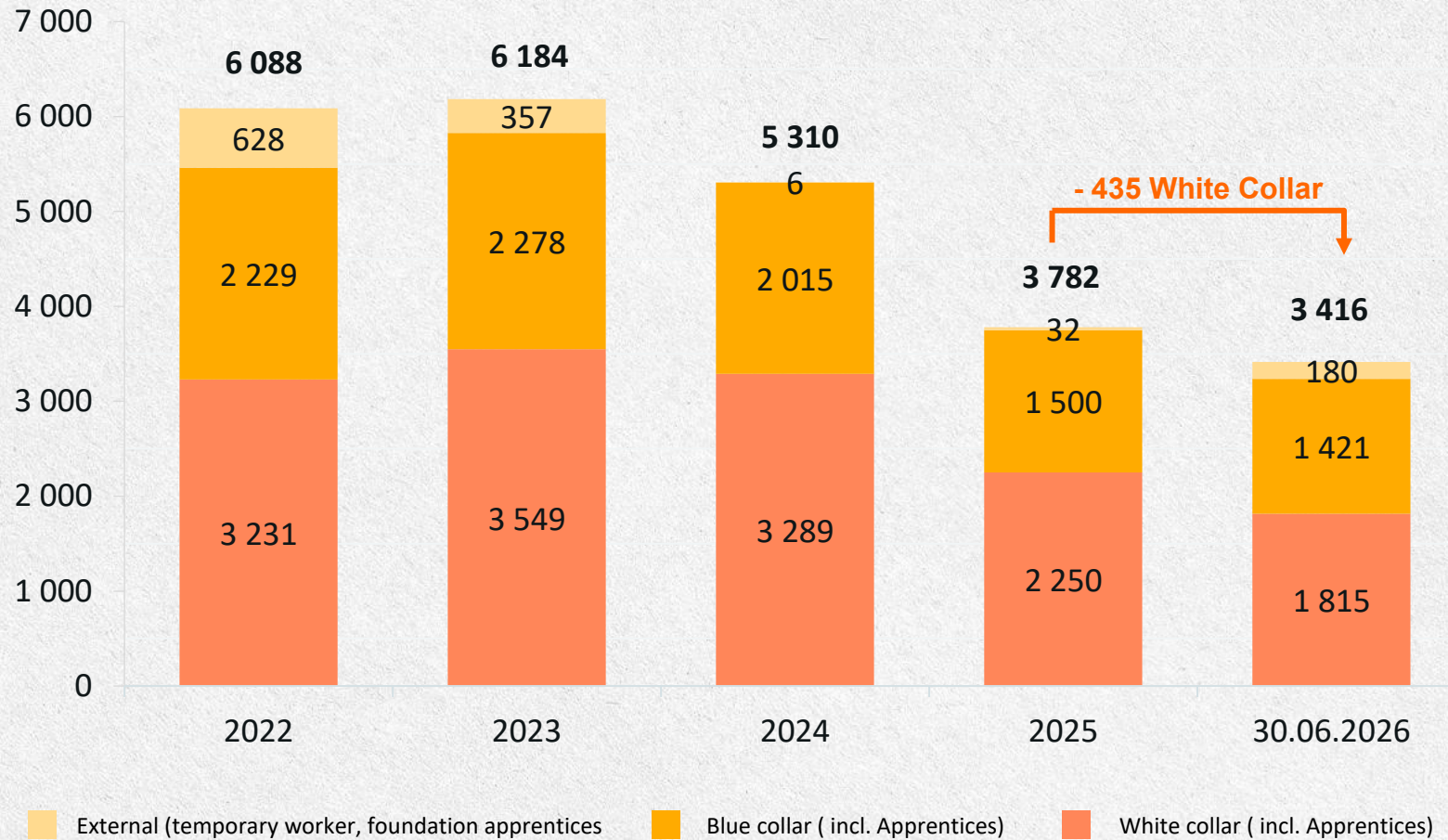
AS OF 1 OCTOBER 2026

- **R&D**
- **PRODUCT STRATEGY**

**FOCUSED ON INNOVATION,
TECHNOLOGY AND FUTURE
PRODUCT PORTFOLIO
DEVELOPMENT**

HEADCOUNT CHANGE

FROM PEAK WORKFORCE TO TARGETED STAFFING LEVELS ALIGNED WITH BUSINESS NEEDS





FINANCIALS H1 / 2026

27/08/2026

FOCUS TOPICS H1

- REVENUE INCREASE OF 65% COMPARED TO H1/25
- OVERHEAD* REDUCTION BY EUR 65.8 MN (H1/26 VS. H1/25)
- STRONG EBITDA MARGIN OF 5.4% FOR H1/26
- CASH FLOW IMPROVEMENT: +42.5% IN FREE CASH FLOW (H1/26: -22M VS. H1/25 -38M)
- SUCCESSFUL REFINANCING / STABLE LIQUIDITY POSITION
- CLOSE MONITORING OF EXOGENOUS FACTORS

FOCUS TOPICS Q2

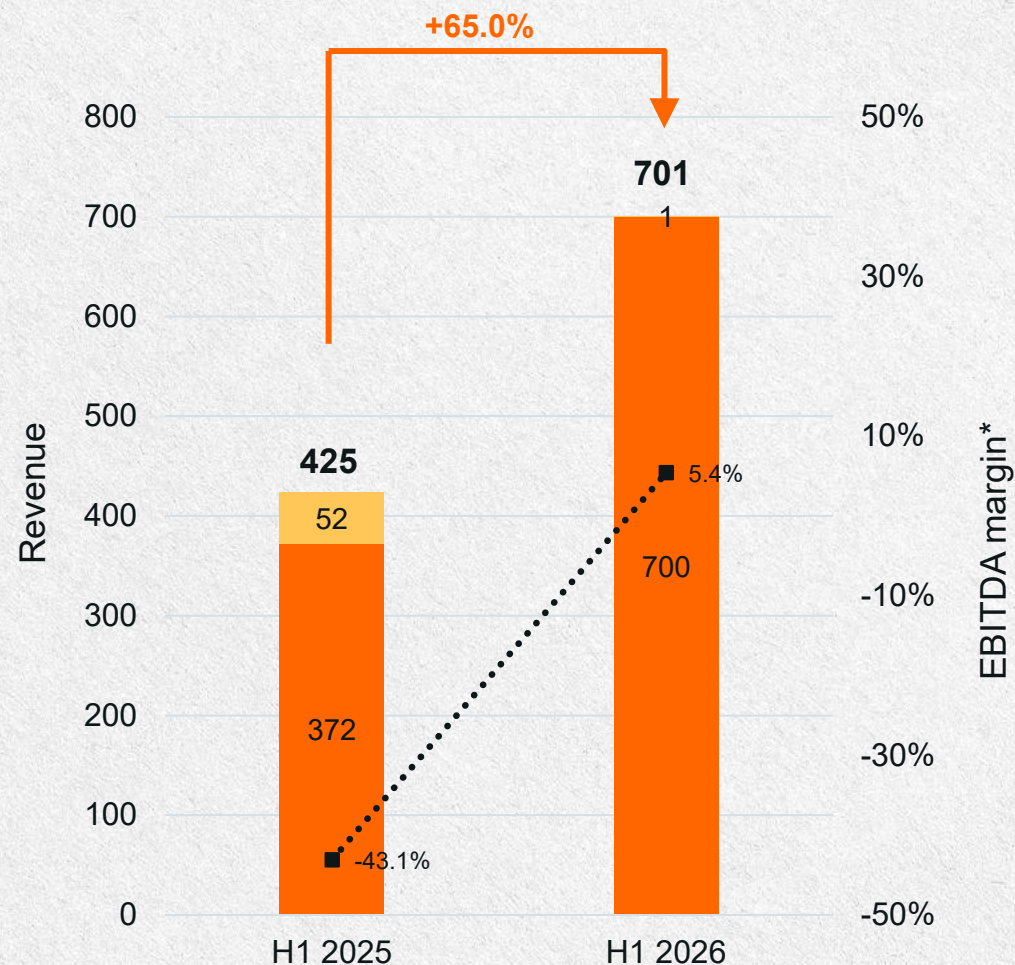
- REVENUE INCREASE OF 60.5% COMPARED TO Q2/25
- MOTORCYCLE REVENUE** INCREASED BY MORE THAN 117.5% IN Q2 COMPARED TO Q2/25
- RETURN TO A POSITIVE OPERATING EBIT IN Q2/26

* EXCLUDING RESULTS FROM AT EQUITY-VALUATION AND RESTRUCTURING GAIN IN H1/2025

** MOTORCYCLES BRANDED KTM, HUSQVARNA AND GASGAS ONLY

REVENUE AND PROFITABILITY DEVELOPMENT H1

(EUR MN)



- **MOTORCYCLE REVENUE RECOVERY DRIVING H1 PERFORMANCE**
- **REVENUE INCREASED +65.0% TO EUR 701 MN, CONFIRMING THE STRONG REBOUND SEEN ACROSS H1 2026.**
- **RETURN TO PROFITABILITY ACHIEVED: EBITDA MARGIN IMPROVED FROM -43.1% H1/25 TO +5.4%, H1/26 REFLECTING A SIGNIFICANT OPERATIONAL TURNAROUND.**
- **BUSINESS MIX TRANSFORMATION COMPLETED: GROUP RESULTS ARE NOW PREDOMINANTLY DRIVEN BY THE MOTORCYCLE SEGMENT, WHILE THE BICYCLE BUSINESS HAS A LIMITED IMPACT ON REVENUE.**

Revenue Motorcycle Segment

Revenue Bicycle Segment H1/25

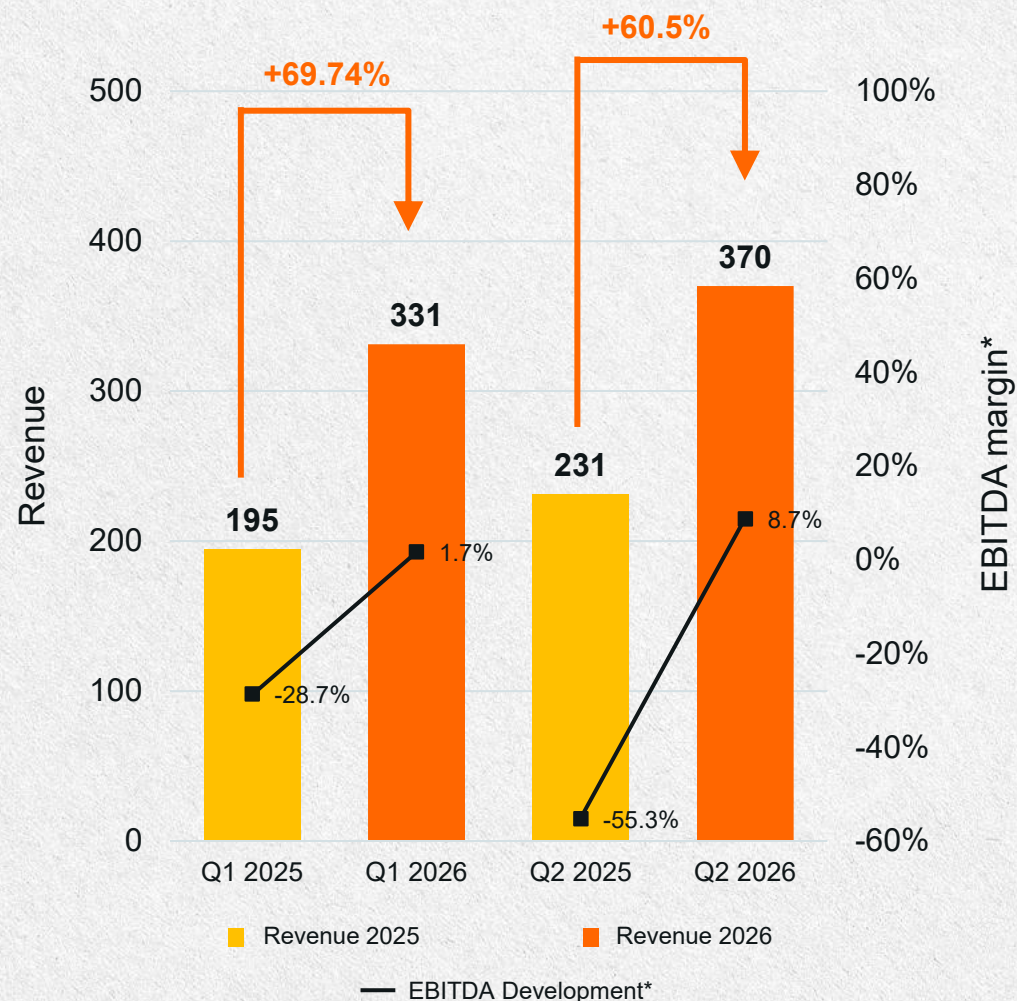
Revenue Bicycle Segment H1/26

..... EBITDA Development H1/25 – H1/26 (Both Segments)*

* The values of EBITDA for 2025 were adjusted for the restructuring gain and its effects in the respective periods.

REVENUE AND PROFITABILITY DEVELOPMENT Q2

(EUR MN)



- **MOTORCYCLE REVENUE RECOVERY CONTINUED IN Q2, DRIVING REVENUE GROWTH OF +11.6% VS. Q1 TO EUR 370M.**
- **PROFITABILITY ACCELERATED BASED ON VOLUME AND RESTRUCTURING, WITH EBITDA MARGIN EXPANDING FROM 1.7% Q1/26 TO 8.7% Q2/26**
- **MOTORCYCLE BUSINESS IS THE MAIN DRIVER FOR THE GROUP PERFORMANCE, WHILE THE BICYCLE BUSINESS IS NO LONGER A MATERIAL REVENUE CONTRIBUTOR.**

* The values of EBITDA for 2025 were adjusted for the restructuring gain and its effects in the respective periods.

CONSOLIDATED PROFIT & LOSS

(EUR MN)

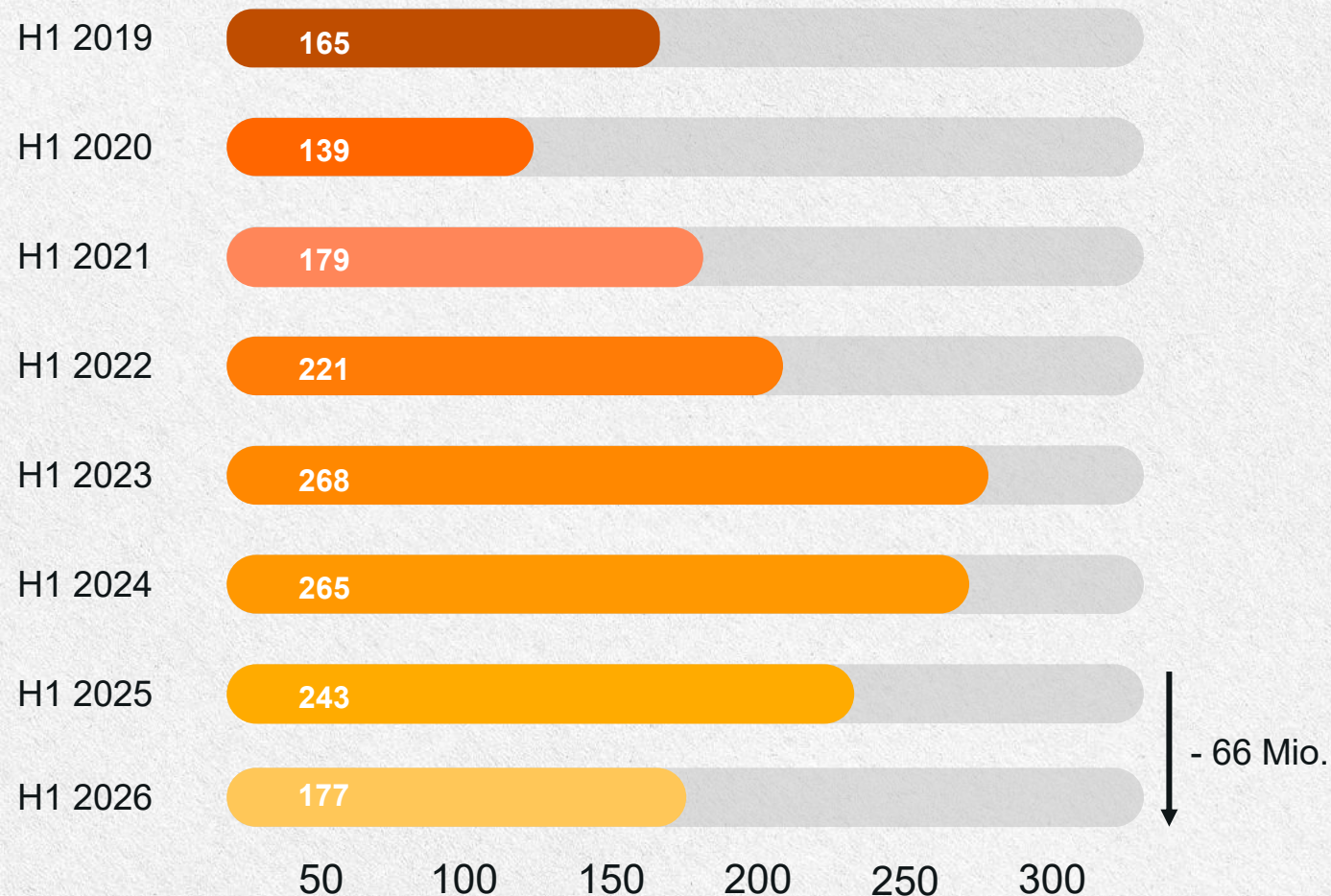
	H1 2025	H1 2026	Δ H1 25 / 26	Q2 2025	Q2 2026	Δ Q2 25 / 26
Revenue	425	701	+65.0%	231	370	+60.5%
EBITDA	1 003	38	-96.3%	1 059	32	-97.0%
EBIT	930	-25	-102.7%	1 022	1	-99.9%
Profit before Tax	896	-66	-107.3%	997	-15	-101.5%
Net profit	739	-47	-106.4%	847	-12	-101.4%
EBITDA margin	236.0%	5.4%	-230.6 PP	459.3%	8.7%	-450.7 PP
EBIT margin	218.8%	-3.5%	-222.3 PP	443.2%	0.3%	-442.9 PP
EBITDA adjusted*	-183	38	+120.5%	-128	32	+125.1%
EBIT adjusted*	-256	-25	+90.3%	-165	1	+100.8%
EBITDA margin adjusted*	-43.1%	5.4%	+48.5 PP	-55.3%	8.8%	+64.1 PP
EBIT margin adjusted*	-60.3%	-3.6%	+56.7 PP	-71.4%	0.3%	+71.7 PP
	31/12/2025	30/06/2026	Δ 31/12 vs 30/06			
Employees (Headcount)	3 782	3 416	-9.7%			



*The values of EBIT and EBITDA for 2025 were adjusted for the restructuring gain and its effects in the respective periods (total: -1.193 MN).

OVERHEADS DEVELOPMENT H1/19 TO H1/26*

(EUR MN)



*Figures excluding results from at-equity investments, the restructuring gain in 2025 and for 2024, excluding impairments resulting from IAS 36 and IFRS 5

CONSOLIDATED BALANCE SHEET

(EUR MN)

	31/12/2025	30/06/2026	Δ 31/12 vs 30/06
Balance sheet total	1 586	1 580	-0.4%
Equity	385	340	-11.8%
Total interest-bearing debt	936	949	+1.4%
Cash	137	122	-10.9%
Inventories	377	374	-0.9%
Trade accounts receivable	115	165	+44.1%
Trade accounts payable	-149	-143	-4.1%
Working capital employed	343	396	+15.5%
Net debt	798	827	+3.6%
Equity ratio	24.3%	21.5%	-2.8 PP
Gearing	207.3%	243.2%	+35.9 PP

- **INCREASE IN TRADE RECEIVABLES DUE TO INCREASED REVENUE GENERATED IN EUROPE AND NORTH AMERICA**
- **CHANGE IN INTEREST-BEARING DEBT DUE TO REFINANCING OF KTM AG AND INTEREST ACCRUALS**



CONSOLIDATED FREE CASH FLOW

(EUR MN)

	H1 2025	H1 2026	Δ H1 25 / 26
Net profit	739	-47	-106.4%
(+) Depreciation	73	62	-14.5%
(-) Restructuring gain	-1 187	0	-100.0%
(+) Other expenses and (-) income	214	-44	-120.3%
Cashflow from earnings	-160	-28	+82.3%
(+ / -) Changes working capital	98	46	-53.5%
Cashflow from operating activities	-62	17	+128.0%
(-) Payments for intangible and tangible assets	-54	-40	+25.8%
(+ / -) Other investing activities	78	1	-98.9%
Cashflow from investing activities	23	-39	-268.3%
Free Cashflow	-38	-22	+42.5%
<i>in % of revenue</i>	-9.1%	-3.2%	+5.9 PP

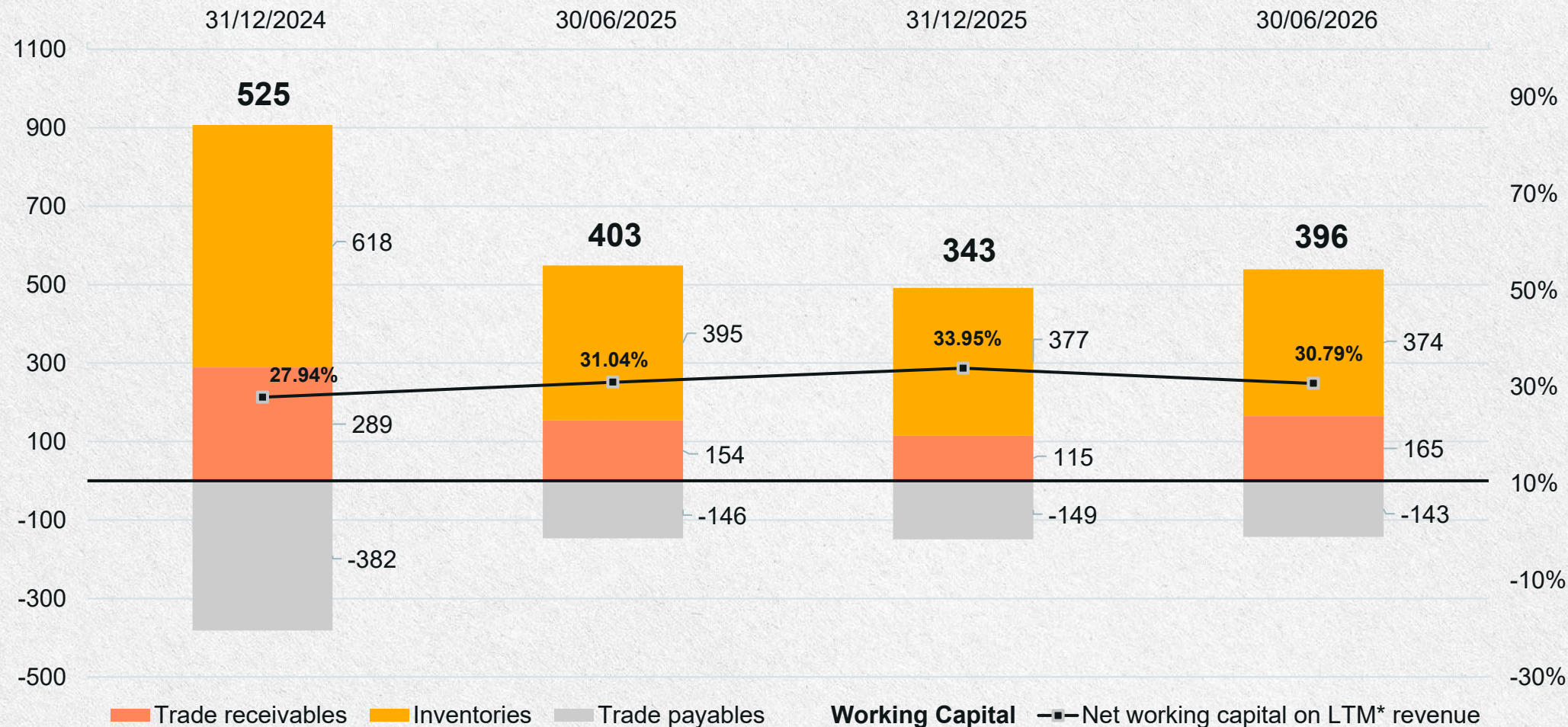
YOY COMPARISON:

- POSITIVE CASH FLOW FROM OPERATIVE ACTIVITIES DRIVEN BY SIGNIFICANT INCREASE IN CASH FLOW FROM EARNINGS
- POSITIVE DEVELOPMENT OF FREE CASHFLOW
- OTHER INVESTING ACTIVITIES IN H1 2025 COMPRISING ONE-OFF CASH-IN FROM SALES OF "HELD FOR SALE"-ASSETS AMOUNTING TO EUR 70 MN



WORKING CAPITAL DEVELOPMENT

(EUR MN)

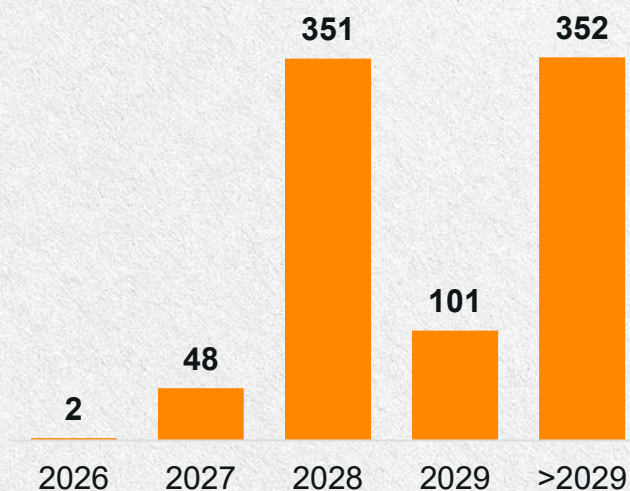


MATURITY PROFILE & FINANCIAL POSITION

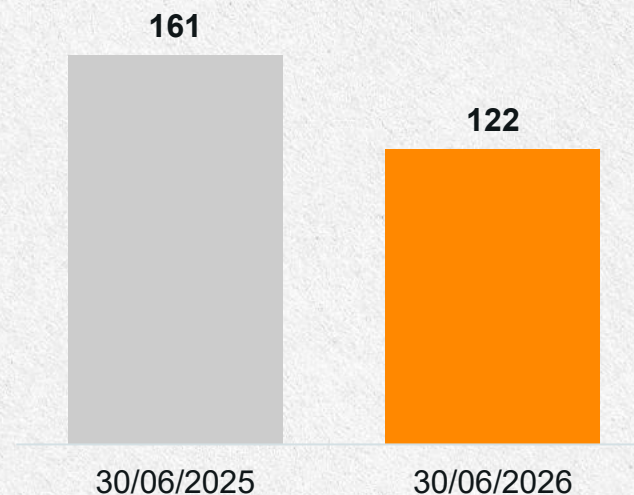
(EUR MN)



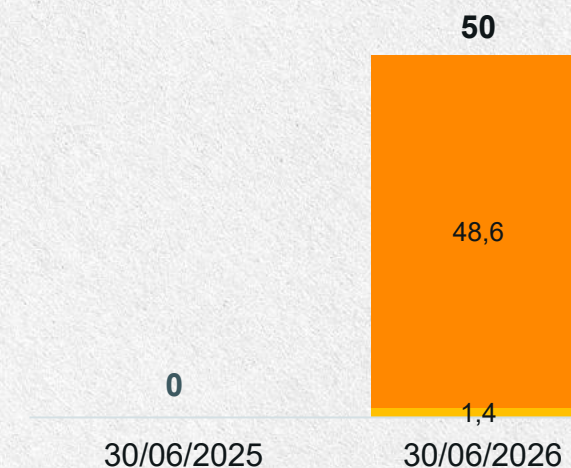
Maturity of outstanding debt instruments¹



Cash



Unused credit lines



- Solid financial structure with **EUR 172 mn** cash and unused credit lines (including bank guarantees) vs EUR 161 mn (30/06/2025)
- Refinancing EUR 550 mn successfully completed in Q2/26
- Average debt maturity of 3.3 yrs
- Unused Working Capital line of EUR 50 mn ²

¹ Amounts by maturity as of 30/06/2026. Term loans with banks and shareholder loans; excluding accrued interest, finance leases and IFRS 16 leases

² EUR 1.4 mn is utilized by bank guarantees.

ACHIEVEMENTS

Design Reinforcement

Strengthened Bajaj & KTM design capabilities.

Go-to-Market Strategy

Sharper, purpose-built strategy for growth.

Focus on Brands

Refined profile and clearer market identity.

Recovery Start

Overcoming insolvency & restart.

01



02



03



04



05



06



07



Turnaround in full swing

Improved Profitability

Growing EBITDA-Margin

Refinancing

Securing financial stability.

Simplified Structure

Reduced headcount, fix costs, entities.

Supply Chain Efficiency

Improved Phoenix measures and payment terms.